

**“MODIFIED COMMISSION STRUCTURE”**  
 Commission Structure, Risk Management/E&O Insurance

<u>Gross Commission</u>	<u>Brokerage Fee</u>	<u>Brokerage Fee %</u>	<u>Sales Price</u>	<u>Risk Management/ E&amp;O Insurance</u>
\$1,000 - \$2,499	(MIN) \$200 - \$250	<b>20.00% - 10.00%</b>	\$0.00 - \$25,000	\$25.00
\$2,500 - \$4,999	\$250 - \$499 (CAP)	<b>10.00%</b>	\$25,000 - \$100,000	\$50.00
\$5,000 - \$9,999	\$500.00	<b>10.00%-5.00%</b>	\$100,000 - \$199,000	\$60.00
\$10,000 - \$14,999	\$600.00	<b>6.00%-4.00%</b>	\$200,000 - \$299,999	\$70.00
\$15,000 - \$19,999	\$700.00	<b>4.62%-3.50%</b>	\$300,000 - \$399,999	\$80.00
\$20,000 - \$24,999	\$800.00	<b>4.00%-3.20%</b>	\$400,000 - \$499,999	\$90.00
\$25,000 - \$29,999	\$900.00	<b>3.60%-3.00%</b>	\$500,000 - \$599,999	\$100.00
\$30,000 - \$34,999	\$1,000.00	<b>3.33%-2.85%</b>	\$600,000 - \$699,999	\$110.00
\$35,000 - \$39,999	\$1,100.00	<b>3.14%-2.75%</b>	\$700,000 - \$799,999	\$120.00
\$40,000 - \$44,999	\$1,200.00	<b>3.00%-2.89%</b>	\$800,000 - \$899,000	\$130.00
\$45,000 - \$49,999	\$1,300.00	<b>2.89%-2.60%</b>	\$900,000 - \$999,999	\$142.50
\$50,000 - \$54,999	\$1,400.00	<b>2.80%-2.55%</b>	\$1,000,000 - \$1,099,999	\$155.00
\$55,000 - \$59,999	\$1,500.00	<b>2.73%-2.50%</b>	\$1,100,000 - \$1,199,999	\$167.50

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\$60,000 - \$64,999	\$1,600.00	<b>2.67%-2.46%</b>	\$1,200,000 - \$1,299,999	\$180.00
\$65,000 - \$69,999	\$1,700.00	<b>2.62%-2.43%</b>	\$1,300,000 - \$1,399,999	\$192.50
\$70,000 - \$74,999	\$1,800.00	<b>2.57%-2.40%</b>	\$1,400,000 - \$1,499,999	\$205.00
\$75,000 - \$79,999	\$1,900.00	<b>2.53%-2.38%</b>	\$1,500,000 - \$1,599,999	\$220.00
\$80,000 - \$84,999	\$2,000.00	<b>2.50%-2.35%</b>	\$1,600,000 - \$1,699,000	\$235.00
\$85,000 - \$89,999	\$2,100.00	<b>2.47%-2.33%</b>	\$1,700,000 - \$1,799,999	\$250.00
\$90,000 - \$94,999	\$2,200.00	<b>2.44%-2.32%</b>	\$1,800,000 - \$1,899,999	\$265.00
\$95,000 - \$99,999	\$2,300.00	<b>2.42%-2.30%</b>	\$1,900,000 - \$1,999,999	\$280.00
\$100,000 - \$104,999	\$2,400.00	<b>2.40%-2.29%</b>	\$2,000,000 - \$2,099,999	\$295.00

The Commission Structure, Risk Management, Errors and Omissions Insurance is set according to the above referenced table. Risk Management, Errors & Omissions Fees are subject to change annually, determined by Broker’s Insurance Carrier. Broker charges fixed fees for each real estate transaction based upon Gross Commission and Sales Price. Dual transactions whereby Broker represents both Buyer and Seller are considered two separate real estate transactions. Broker’s Percentage based fee decreases as Gross Commission to its Independent Contractors increases. (See Broker Fee %) Broker’s fee for Risk Management/E&O Insurance increases as the sales price increases in increments of \$100,000. The table above represents a pattern of increases according to Gross Commission and Sales Price. If Gross Commission and Sales Price exceed the above referenced table, it is understood the fees will increase according to the same margins.